

## Monthly Resale Report

PREPARED BY  
Community Services Department

MUTUAL  
Third

September 2018

| Month        | NO. OF RESALES |       |      |       | TOTAL SALES VOLUME IN \$\$ |               |               |               | AVG RESALE PRICE |           |           |           |
|--------------|----------------|-------|------|-------|----------------------------|---------------|---------------|---------------|------------------|-----------|-----------|-----------|
|              | 2018           | 2017  | 2016 | 2015  | 2018                       | 2017          | 2016          | 2015          | 2018             | 2017      | 2016      | 2015      |
| January      | 25             | 38    | 30   | 39    | \$8,807,150                | \$14,513,062  | \$10,663,350  | \$11,735,750  | \$352,286        | \$381,923 | \$355,445 | \$300,917 |
| February     | 29             | 28    | 31   | 27    | \$12,600,892               | \$9,887,500   | \$11,354,000  | \$7,690,000   | \$434,514        | \$353,125 | \$366,258 | \$284,815 |
| March        | 38             | 42    | 44   | 41    | \$16,909,199               | \$15,185,800  | \$14,408,861  | \$16,302,100  | \$444,979        | \$361,567 | \$327,474 | \$397,612 |
| April        | 46             | 45    | 49   | 51    | \$18,869,626               | \$18,847,150  | \$18,170,528  | \$14,509,805  | \$410,209        | \$418,826 | \$370,827 | \$284,506 |
| May          | 38             | 44    | 44   | 43    | \$15,452,990               | \$18,157,951  | \$13,703,900  | \$12,983,750  | \$406,658        | \$412,681 | \$311,452 | \$301,948 |
| June         | 37             | 49    | 42   | 45    | \$16,981,138               | \$21,011,450  | \$12,838,300  | \$15,321,388  | \$458,950        | \$428,805 | \$305,674 | \$340,475 |
| July         | 24             | 36    | 46   | 50    | \$9,892,800                | \$13,526,020  | \$16,112,500  | \$16,392,300  | \$412,200        | \$375,723 | \$350,272 | \$327,846 |
| August       | 40             | 47    | 56   | 41    | \$17,327,000               | \$17,967,189  | \$21,085,200  | \$12,231,250  | \$433,175        | \$382,281 | \$376,521 | \$298,323 |
| September    | 24             | 46    | 41   | 43    | \$12,552,692               | \$16,020,038  | \$12,651,500  | \$15,332,500  | \$523,029        | \$356,001 | \$308,573 | \$356,570 |
| October      |                | 46    | 40   | 44    |                            | \$18,804,700  | \$13,386,500  | \$12,924,787  |                  | \$408,798 | \$334,663 | \$293,745 |
| November     |                | 49    | 43   | 38    |                            | \$19,847,200  | \$16,453,200  | \$12,332,000  |                  | \$405,045 | \$382,633 | \$324,526 |
| December     |                | 38    | 36   | 33    |                            | \$18,509,275  | \$12,528,800  | \$11,532,800  |                  | \$487,086 | \$348,022 | \$349,479 |
| TOTAL        | 301            | 375   | 383  | 380   | \$129,393,487              | \$145,116,160 | \$130,988,139 | \$122,498,843 |                  |           |           |           |
| MON AVG      | 33.4           | 41.7  | 42.6 | 42.2  | \$14,377,054               | \$16,124,018  | \$14,554,238  | \$13,610,983  | \$430,667        | \$385,659 | \$341,388 | \$321,446 |
| % CHANGE-YTD | -19.7%         | -2.1% | 0.8% | 19.1% | -10.8%                     | 10.8%         | 6.9%          | 16.4%         | 11.7%            | 13.0%     | 6.2%      | 0.0%      |

% Change calculated (This Year - Last Year)/Last Year

Percent calculation only includes YTD figures in black.